



Upper Premium & Luxury Supplier Partners

Updated October 2023

1. **Abercrombie & Kent – Luxury (Expedition, small ship, river, land, private jet, DMCs)**
2. **Adventures by Disney – Luxury (Family)**
3. ALG Vacations* – Luxury Vacation Packages only – (details will be required)
4. **ALTOUR Private Air – Luxury (Private air charters)**
5. AmaWaterways – Upper Premium (River)
6. American Airlines Vacations* – Luxury Vacation Packages only – (details will be required)
7. American Cruise Lines – Upper Premium/Niche (River)
8. American Queen Steamboat Company – Upper Premium/Niche (River)
9. **Atlas Ocean Voyages – Luxe Adventure (Cruise)**
10. Avalon Waterways – Upper Premium (River)
11. Avanti Destinations – Upper Premium (Tours)
12. Azamara – Upper Premium (Cruises)
13. Blacklane – Upper Premium (Chauffeur services)
14. Boutique Escapes – Upper Premium/Luxury (Custom FITs)
15. Classic Vacations – Upper Premium/Luxury (hotel packages)
16. **Crystal – Luxury (Cruise)**
17. **Cunard – Luxury (Cruise)**
18. Delta Vacations* – Luxury Vacations Program only– (details will be required)
19. Disney Cruise Line – Upper premium (Family cruise)
20. **Explora Journeys – Luxury (Cruise)**
21. **Four Seasons Yachts – Luxury**
22. GOGO Vacations* – Luxury Vacation Packages only – (details will be required)
23. Hurtigruten – Upper Premium (Cruise)
24. **Journese (Pleasant Holidays) – Luxury (Tours)**
25. **Kensington Tours – Luxury FIT (Land, villas, yacht charters, cruises)**
26. **Le Blanc – Luxury (Palace Resorts)**

27. Luxury Gold (by Insight Vacations) – Luxury (Tours)

28. Memorable Travel Group (ICP) – Upper Premium/Luxury (DMC)

29. National Geographic Expeditions – Upper Premium (Cruise)

30. Oceania Cruises – Upper Premium (Cruise)

31. Paul Gauguin Cruises – Upper Premium (Cruise – small ship)

32. Personalized Services – Upper Premium/Luxury (Custom FITs)

33. PONANT – Luxury (Cruise)

34. Railbookers – Upper Premium/Luxury (Rail Vacations)

35. Regent Seven Seas Cruises – Luxury (Cruise)

36. Ritz Carlton Yachts – Luxury

37. Roadtrips Sports Travel – Upper Premium/Luxury (Sports Packages)

38. Rocky Mountaineer – Upper Premium/Luxury (Rail Vacations)

39. Sandals and Beaches Resorts – Upper Premium/Luxury (Hotel)

40. Seabourn Cruise Line – Luxury (Cruise)

41. SELECT Hotels & Resorts – Upper Premium/Luxury (Hotel)

42. SELECT Villas – Luxury (Villas)

43. SELECT In-Country Partners – Upper Premium/Luxury (FITs, DMCs)

44. Silversea Cruises – Luxury (Ocean, expedition)

45. Tauck – Luxury (land, river, small ship, expedition)

46. Travel2 – Niche/Upper Premium (Tours - Australia, New Zealand, South Pacific)

47. Vacation Express* – Luxury Collection only – (details will be required)

48. Viking Cruises – Upper Premium (River)/Luxury (Ocean) (Cruise)

49. Virgin Voyages – Upper Premium (Cruise)

50. Walt Disney Travel Company – Upper Premium (Tours)

51. Windstar Cruises – Upper Premium/Luxury (Cruise – small ship)

This list is to guide our advisors in identifying your luxury and upper premium sales for qualifying to attend the 2024 Luxury Sales Summit. Qualifications include a minimum of \$400,000 in luxury and upper premium sales posted in AgentMate during the 12-month period of January 1, 2023 through December 31, 2023.

In addition to sales with the specific suppliers listed above, we will review other luxury bookings if it will help advisors reach the minimum requirement of \$400,000 in total luxury and upper premium sales.

Advisor will need to provide specific details (listed further below) for these additional sales to be considered. Those other luxury bookings may include:

1. Those made with partners shown with an asterisk (*) – ALG Vacations, American Airlines Vacations, Delta Vacations, GOGO, Vacation Express
2. 5-star property or a suite category booked with a Nexion preferred partner not listed above.
3. SELECT Hotel, Resort, Villa and/or In-Country Partner DMC

* Note: SELECT only provides Nexion with aggregated sales reports, not sales by individual advisor.

Important: During the application process, for us to consider these other luxury bookings, you will be required to upload an Excel spreadsheet or Word doc with the following itemized information for each luxury booking made during the 12-month period of January 1, 2023 – December 31, 2023 that you want reviewed:

- Resort, Hotel or Suite information
- Supplier booked through
- Reservation Number
- Client Name
- Booked Date
- Sales Amount

Incomplete submissions will not be considered.

To qualify, ALL bookings must be posted in AgentMate and cannot be NET.